



ALLIED BUILDING PRODUCTS' CONTRACTOR OF THE MONTH: MARTIN INTEGRATED SYSTEMS

One could argue that Martin Integrated Systems is one of the most respected ceiling contractors in California. Now celebrating its 25-year anniversary, the company is still burning all engines to full throttle.

Martin Integrated prides itself as being one of the go-to specialty ceiling contractors, based in Orange, Calif., since 1989. The company's CEO, superintendent and estimators collectively have more than 100 years of experience in the commercial construction industry. The company focuses on insulation, acoustical, specialty metal, security and wood ceilings, as well as acoustical wall treatments and wood wall panels.

Because of this scale of services, Martin Integrated has extensive experience in theaters, airports, prisons,

hospitals—you name it. The company's President and Owner Marty Hovivian says that through hard work and reputation, he is able to be in a position to not just take any project that comes along.

And now, two-and-a-half decades later, Martin Integrated operates all over California, with a satellite office in San Francisco. He is grooming his son Tyler, who currently serves as a project manager, to be the successor when Hovivian decides to retire.

GREAT COLLEAGUES

As a specialty ceilings contractor, the company has been awarded many interesting yet

◀ Curved wood ceilings at a commercial project in Southern California.

complex jobs such as extensive work for the film industry, having worked for Warner Bros., Sony Pictures, University of Southern California and Chapman College film schools.

The company is also pre-qualified to do work for the government and has done a considerable amount of hospital projects (one of which is the USC Medical Center, which is more than 1.5 million square feet).

However confident Hovivian may be as one of California's premier ceiling contractors, he is never at loss for praise of his staff. Currently employing around 50 employees, he is more than happy to share the credit.

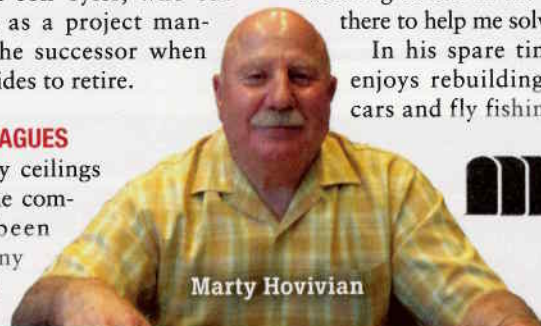
"I'd like to recognize my staff now," he says. "Without all these people here, I just can't make it happen alone."

Presently, the company has 40 jobs at all phases of the job site schedule and according to Hovivian, the rest of the year has a backlog of work.

Spreading the thanks around, Hovivian is equally impressed with Allied Building Products and its staff, singling out one particular name.

"Bettie Donate has lots of passion for what she does," he says. "She goes the extra mile. If I call her early in the morning or late in the evening, she's there to help me solve problems."

In his spare time, Hovivian enjoys rebuilding old English cars and fly fishing. **W&C**



Marty Hovivian



JOHN WAYNE AIRPORT

Terminal C at John Wayne Airport is a new 282,000 square-foot-extension to the terminal. Martin Integrated installed acoustical and metal ceilings for the project, which is located in Santa Ana, Calif. The company installed 80,000 square feet of Armstrong's MetalWorks Torsion Spring Custom Curved Ceiling System and approximately 35,000 square feet of the manufacturer's Ultima and Optima acoustical ceilings.

For the MetalWorks product, preparation was very difficult. The panels are manufactured in Armstrong's plant in China. The company had to fly in QC from North America to oversee the production. From there, the 35 containers of the product had to be packaged and labeled cor-

rectly, escorted through customs once stateside, loaded specifically for Martin Integrated and delivered on time. Armstrong oversaw all of this.

It is because of service such as this that Hovivian is a big supporter of Armstrong.

"I like the Armstrong product lines; they do a great job," he says, citing the company's Steve Bresnahan, vice president of its Architectural Specialties Division. "I can't say enough nice things about them."

The feelings must be mutual as Armstrong has named Martin Integrated to its roster of Architectural Specialties Certified Contractor Program.